

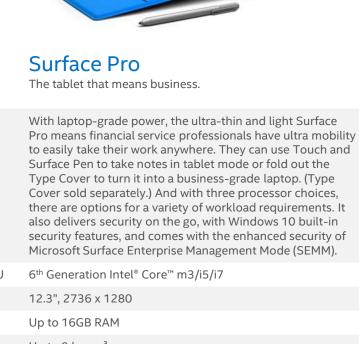
Microsoft Devices for Financial Services

Versatile Microsoft® Surface devices powered by Intel® processors give financial service professionals the performance and flexibility to work when, where, and how they need to. Bank associates, financial advisors, and insurance agents can choose from a range of options to select the device and processor configuration best suited to deliver workflow efficiency and delight their customers. And built-in security features, including BitLocker, TPM, Windows Defender, and Secure Boot, help ensure that sensitive customer information remains safe—a key concern for financial service professionals.



Surface Book

The ultimate laptop for business.



Summary

Surface Book is the laptop redefined. It gives financial service teams the extra performance for heavier workloads wherever they are. With three different modes (laptop, clipboard, and canvas), Surface Book flexes to the task at hand, with a best-in-class keyboard, Surface Pen, and touchscreen. It also delivers security on the go, with Windows 10 built-in security features, and comes with the enhanced security of Microsoft Surface Enterprise Management Mode (SEMM).

Processor Options	6 th Generation Intel® Core™ i5/i7; optional NVIDIA GeForce GPU	6 th Generation I
Screen size and resolution	13.5", 3000 x 2000	12.3", 2736 x 12
Memory	Up to 16GB RAM	Up to 16GB RAN
Battery life	Up to 12 hours ²	Up to 9 hours ³
Weight ¹	3.3 lb	1.7 lb



Surface Studio

Redefining the all-in-one PC.

Summary	Surface Studio lets financial service professionals visualize ideas as they brainstorm and collaborate on a strikingly large and incredibly thin 28" PixelSense™ Display. With Intel® Core™ processors, Surface Studio delivers professional-grade power and performance in a footprint that easily fits a desktop workspace.	Surface Hub enables easier, more productive collaboration for financial service teams. It features an interactive, multi-touch screen with Surface Pen, wireless device connectivity, and seamless integration with Microsoft Office. The 84" screen is ideal for larger conference rooms and the 55" screen is perfect for smaller conference rooms.	Surface Hub enables easier, more productive collaboration for financial service teams. It features an interactive, multi-touch screen with Surface Pen, wireless device connectivity, and seamless integration with Microsoft Office. The 84" screen is ideal for larger conference rooms and the 55" screen is perfect for smaller conference rooms.
Processor Options	6 th Generation Intel [®] Core [™] i5/i7	4 th Generation Intel® Core i7; NVIDIA Quadro K2200	4 th Generation Intel Core i5; Intel® HD Graphics 4600
Screen size and resolution	28", 4500 x 3000	86.7", 3840 x 2160	59.62", 1920 x 1080
Memory	Up to 32GB RAM	8GB RAM	8GB RAM
Battery life ¹	N/A	N/A	N/A
Weight ²	21 lb (9.56kg) max	280 lb	105.8 lb



Surface Hub 84"

Unlocking the power of the group.



Surface Hub 55"

Unlocking the power of the group.



The Right Device with the Right Processor for the Job

Customer Engagement

Bank Associate. Teller

NEEDS

- Work between desk, teller station, and other onsite locations throughout the day
- Switch between laptop, tablet, ATM, and handheld modes depending on task
- Access data securely and instantly to provide quick, responsive customer service
- Have customers review or sign documents on-screen at teller station

BEST

Surface Book with Intel® Core™i5

Balance of mobility and performance for advanced workloads to help customers with more complex needs

- Larger screen size for more effective customer engagement at desk
- Tablet and handheld modes for reviewing or signing documents at teller station
- Performance to respond quickly to customers who need additional assistance
- Up to 12 hours battery life² for freedom to engage with customers anywhere
- Hardware-enhanced security to protect customer privacy

BETTER

Surface Pro with Intel® Core™i5

Balance of mobility and performance for standard workloads

- High mobility and versatility when changing locations throughout the day
- Replacement of tablet and desktop in one device
- Pen with superior inking capability that feels natural and intuitive
- Performance to quickly help customers with routine needs
- Up to 9 hours battery life³ for freedom to engage with customers away from desk
- Hardware-enhanced security to protect customer privacy
- Full Windows 10 PC experience

GOOD

Surface Pro with Intel® Core™m3

Optimized for low power to preserve battery life

- Business-class performance for standard workloads to quickly help customers with more routine needs
- Slimmer fanless form factor to easily carry from desk to teller station
- Up to 9 hours battery life³ for freedom to engage with customers away from desk
- Built-in security features to protect customer privacy
- Full Windows 10 PC experience

Customer Relationship Management

Insurance Agent (claims)

NEEDS

- Access product information and other data when meeting with customers offsite
- Document and submit claims in the field to speed processing
- Work between desk and offsite locations throughout the day
- Switch between laptop, tablet, and handheld modes depending on task
- Manage multiple customers' information, insurance company's claims processes, latest rates, and advice

BEST

Surface Pro with Intel® Core™i7

High performance and power efficiency to use business applications and quickly process information in the field

- High mobility for taking work anywhere
- Power for more advanced workloads, graphics, and sophisticated business applications
- Up to 9 hours battery life³ for long periods in the field without having to charge
- Hardware-enhanced security to protect customer privacy
- Full Windows 10 PC experience

BETTER

Surface Book with Intel® Core™i5

Balance of mobility and performance for flexibility to be at desk or in the field

- Power-efficient design and up to 12 hours battery life² to allow extended time processing claims in the field and meeting with customers offsite without having to charge
- Responsive performance to quickly access customer/product information and claims data from a variety of locations
- Larger screen size to more effectively share information with customers
- Tablet and handheld modes for convenient, comfortable use when no desk is available
- Hardware-enhanced security to protect customer privacy

GOOD

Surface Pro with Intel® Core™i5

Performance and power efficiency to use business applications and process information in the field

- High mobility for taking work anywhere
- Power for standard workloads, graphics, and business applications
- Up to 9 hours battery life³ for long periods in the field without having to charge
- Hardware-enhanced security to protect customer privacy
- Full Windows 10 PC experience

The Right Device with the Right Processor for the Job

Productivity and Collaboration

Financial Advisor, Wealth Manager

NEEDS

- Use compute-intensive graphics and modeling applications
- Review on-screen information with clients at desk or in client's home
- Collaborate with colleagues in person or remotely

BEST

Surface Book with Intel® Core™i7

Extra performance to solve problems quickly with realtime access to client, market, and financial information

- Power for advanced workloads and modeling applications
- Larger screen size to more easily collaborate with colleagues at desk or review information in client's home
- Hardware-enhanced security to protect client privacy
- Full Windows 10 PC experience to handle computeintensive graphics and modeling applications

Surface Hub 84" with Intel® Core™i7

High performance for multiple conferencing benefits

- High quality graphics and video to more effectively showcase information for clients and colleagues
- Advanced video conferencing, content sharing, and sophisticated business applications from multiple locations for wider collaboration with colleagues
- Large screen size to enhance viewing of presentations onsite or remotely
- Responsive, natural inking experience and advanced touch capabilities to make presentations easier
- Hardware-enhanced security to protect sensitive company and client data
- Full Windows 10 PC experience to handle computeintensive graphics and modeling applications

BETTER

Surface Book with Intel® Core™i7

Extra performance for compute-intensive graphics and modeling applications to share information with customers and colleagues

- Power for advanced workloads to increase productivity
- Larger screen size to more easily collaborate
- Hardware-enhanced security to protect customer privacy
- Full Windows 10 PC experience

Surface Studio with Intel® Core™i7

High performance and large display to facilitate desk-side sharing with customers and colleagues

- Display high quality graphics and video
- Easily connect and share content
- 28" screen to facilitate desk-side collaboration and presentations
- Easily switch to Studio Mode for easier note taking and editing
- Hardware-enhanced security to protect sensitive data
- Full Windows 10 PC experience

GOOD

Surface Book with Intel® Core™i5

Balance of mobility and performance for advanced workloads to help customers with more complex needs

- Larger screen size for sharing information with customers
- Up to 12 hours battery life² to engage with customers away from desk
- Hardware-enhanced security to protect customer privacy
- Full Windows 10 PC experience

Surface Studio with Intel® Core™i5

High performance and large display to facilitate desk-side sharing with customers and colleagues

- High quality graphics and video display
- 28" screen to facilitate desk-side collaboration and presentations
- Easily switch to Studio Mode for easier note taking and editing
- Hardware-enhanced security to protect sensitive data
- Full Windows 10 PC experience

1 Surface Pro weight is for the device only and does not include the keyboard cover. 2 Surface Book Intel Core i7: Up to 12 hours of video playback. Testing conducted by Microsoft in September 2015 using preproduction Intel® Core™ i5, 256GB, 8 GB RAM device. Testing consisted of full battery discharge during video playback. All settings were default except: Wi-Fi was associated with a network and Auto-Brightness disabled. Battery life varies significantly with setting, usage, and other factors.

3 Surface Pro 4 Intel Core i5: Up to 9 hours of video playback. Testing conducted by Microsoft in September 2015 using preproduction Intel® CoreTM i5, 256GB, 8GB RAM device. Testing consisted of full battery discharge during video playback. All settings were default except: Wi-Fi was associated with a network. Battery life varies significantly with settings, usage and other factors.

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